

January - November 2022

Berlin

| MARKETS                        | ARRIVALS       |             |                  |              | BEDNIGHTS        |             |                   |              | SHARE        | DURATION   | RANK<br>Overn. |
|--------------------------------|----------------|-------------|------------------|--------------|------------------|-------------|-------------------|--------------|--------------|------------|----------------|
|                                | Nov.           |             | Jan.-Nov.        |              | Nov.             |             | Jan.-Nov.         |              | Jan.-Nov.    | of STAY    |                |
|                                | total          | % *         | total            | % *          | total            | % *         | total             | % *          | %            | days       |                |
| <b>Total</b>                   | <b>904,267</b> | <b>32.7</b> | <b>9,568,455</b> | <b>105.1</b> | <b>2,116,770</b> | <b>19.5</b> | <b>24,413,451</b> | <b>91.8</b>  | <b>100.0</b> | <b>2.6</b> |                |
| <b>Germany</b>                 | <b>617,933</b> | <b>31.5</b> | <b>6,397,914</b> | <b>81.1</b>  | <b>1,334,488</b> | <b>17.9</b> | <b>15,207,334</b> | <b>66.7</b>  | <b>62.3</b>  | <b>2.4</b> |                |
| <b>Total foreign countries</b> | <b>286,334</b> | <b>35.4</b> | <b>3,170,541</b> | <b>179.8</b> | <b>782,282</b>   | <b>22.3</b> | <b>9,206,117</b>  | <b>155.4</b> | <b>37.7</b>  | <b>2.9</b> |                |
| <b>Total Europe</b>            | <b>218,939</b> | <b>27.8</b> | <b>2,382,224</b> | <b>153.6</b> | <b>585,227</b>   | <b>15.9</b> | <b>6,757,247</b>  | <b>132.0</b> | <b>73.4</b>  | <b>2.8</b> |                |
| <b>Europe</b>                  |                |             |                  |              |                  |             |                   |              |              |            |                |
| United Kingdom                 | 32,723         | 83.1        | 302,014          | 397.7        | 86,105           | 66.1        | 823,618           | 331.3        | 3.4          | 2.7        | 1              |
| Netherlands                    | 18,994         | -2.7        | 241,642          | 121.7        | 49,940           | -7.9        | 697,312           | 111.3        | 2.9          | 2.9        | 2              |
| Spain                          | 14,294         | 16.6        | 167,789          | 195.0        | 38,387           | 0.4         | 517,876           | 166.1        | 2.1          | 3.1        | 3              |
| France                         | 14,819         | 2.6         | 166,631          | 143.8        | 40,331           | -13.5       | 480,162           | 116.6        | 2.0          | 2.9        | 4              |
| Denmark                        | 11,488         | 6.3         | 159,536          | 60.6         | 29,891           | 1.1         | 466,384           | 49.8         | 1.9          | 2.9        | 5              |
| Italy                          | 13,803         | 17.9        | 156,217          | 168.3        | 38,975           | 4.3         | 465,520           | 128.8        | 1.9          | 3.0        | 6              |
| Poland                         | 18,354         | 29.5        | 165,001          | 76.4         | 46,494           | 17.7        | 420,879           | 57.5         | 1.7          | 2.6        | 7              |
| Switzerland                    | 14,678         | 46.1        | 151,736          | 139.8        | 36,282           | 30.2        | 410,062           | 122.2        | 1.7          | 2.7        | 8              |
| Austria                        | 9,438          | 44.2        | 105,124          | 112.1        | 21,922           | 37.1        | 275,543           | 103.5        | 1.1          | 2.6        | 9              |
| Sweden                         | 8,071          | 17.7        | 98,740           | 218.8        | 22,916           | 9.1         | 259,340           | 211.4        | 1.1          | 2.6        | 10             |
| Belgium                        | 6,225          | -17.1       | 78,162           | 125.4        | 17,934           | -27.0       | 222,081           | 108.6        | 0.9          | 2.8        | 11             |
| Czech Republic                 | 6,749          | 69.6        | 62,795           | 115.1        | 15,357           | 72.4        | 149,443           | 105.9        | 0.6          | 2.4        | 12             |
| Norway                         | 4,416          | 65.0        | 53,602           | 363.0        | 12,359           | 60.4        | 149,160           | 345.4        | 0.6          | 2.8        | 13             |
| Ireland, Republic              | 5,003          | 66.8        | 48,079           | 312.6        | 13,431           | 49.2        | 132,870           | 252.5        | 0.5          | 2.8        | 14             |
| Finland                        | 3,398          | 21.5        | 42,194           | 322.7        | 8,435            | 5.3         | 122,204           | 323.7        | 0.5          | 2.9        | 15             |
| Russia                         | 2,903          | 67.4        | 31,920           | 191.4        | 10,451           | 59.6        | 116,930           | 182.7        | 0.5          | 3.7        | 16             |
| Ukraine                        | 3,735          | 24.9        | 45,760           | 184.5        | 8,695            | -3.8        | 116,555           | 118.4        | 0.5          | 2.5        | 17             |
| Turkey                         | 4,200          | 62.9        | 34,172           | 225.9        | 12,412           | 48.9        | 106,649           | 202.4        | 0.4          | 3.1        | 18             |
| Portugal                       | 2,220          | 5.5         | 24,725           | 186.5        | 8,944            | 41.6        | 86,478            | 215.5        | 0.4          | 3.5        | 19             |
| Greece                         | 2,157          | -10.8       | 23,822           | 156.7        | 6,637            | -12.9       | 78,752            | 156.4        | 0.3          | 3.3        | 20             |
| Romania                        | 2,087          | 20.9        | 20,388           | 73.8         | 6,537            | 14.4        | 71,195            | 58.4         | 0.3          | 3.5        | 21             |
| Hungary                        | 1,500          | 33.9        | 18,878           | 140.7        | 4,559            | 52.8        | 52,307            | 127.4        | 0.2          | 2.8        | 22             |
| Lithuania                      | 1,417          | 29.2        | 16,660           | 110.0        | 3,839            | 23.3        | 44,926            | 89.9         | 0.2          | 2.7        | 23             |
| Latvia                         | 1,547          | -2.0        | 15,032           | 99.0         | 4,320            | 10.5        | 40,583            | 121.5        | 0.2          | 2.7        | 24             |
| Slovakia                       | 1,088          | 68.9        | 10,804           | 97.7         | 3,150            | -6.4        | 36,333            | 17.3         | 0.1          | 3.4        | 25             |

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| MARKETS                  | ARRIVALS |       |           |       | BEDNIGHTS |       |           |       | SHARE     | DURATION | RANK<br>Overn. |
|--------------------------|----------|-------|-----------|-------|-----------|-------|-----------|-------|-----------|----------|----------------|
|                          | Nov.     |       | Jan.-Nov. |       | Nov.      |       | Jan.-Nov. |       | Jan.-Nov. | of STAY  |                |
|                          | total    | % *   | total     | % *   | total     | % *   | total     | % *   | %         | days     |                |
| Iceland                  | 1,438    | 26.9  | 10,691    | 180.6 | 4,192     | 11.7  | 35,535    | 177.4 | 0.1       | 3.3      | 26             |
| Bulgaria                 | 835      | 48.8  | 8,632     | 99.3  | 2,906     | 2.4   | 34,355    | 57.2  | 0.1       | 4.0      | 27             |
| Luxembourg               | 738      | -6.6  | 10,123    | 120.8 | 2,134     | -17.4 | 29,678    | 106.5 | 0.1       | 2.9      | 28             |
| Estonia                  | 812      | 7.1   | 10,519    | 122.5 | 2,289     | 13.1  | 28,924    | 130.9 | 0.1       | 2.7      | 29             |
| Slovenia                 | 621      | 58.0  | 7,715     | 122.8 | 1,766     | -6.6  | 28,246    | 70.5  | 0.1       | 3.7      | 30             |
| Croatia                  | 818      | 129.1 | 6,703     | 142.6 | 2,227     | 92.1  | 21,630    | 99.4  | 0.1       | 3.2      | 31             |
| Cyprus                   | 306      | 21.4  | 3,771     | 156.9 | 960       | 10.5  | 12,943    | 138.3 | 0.1       | 3.4      | 32             |
| Malta                    | 194      | 54.0  | 2,449     | 147.4 | 537       | 8.3   | 7,368     | 112.1 | 0.0       | 3.0      | 33             |
| Other European countries | 7,870    | 64.8  | 80,198    | 164.1 | 19,913    | 64.8  | 215,406   | 156.4 | 0.9       | 2.7      |                |

January - November 2022

Berlin

| MARKETS                                      | ARRIVALS |       |           |         | BEDNIGHTS |       |           |         | SHARE     | DURATION | RANK<br>Overn. |
|----------------------------------------------|----------|-------|-----------|---------|-----------|-------|-----------|---------|-----------|----------|----------------|
|                                              | Nov.     |       | Jan.-Nov. |         | Nov.      |       | Jan.-Nov. |         | Jan.-Nov. | of STAY  |                |
|                                              | total    | % *   | total     | % *     | total     | % *   | total     | % *     | %         | days     |                |
| <b>OVERSEAS</b>                              |          |       |           |         |           |       |           |         |           |          |                |
| USA                                          | 24,674   | 67.9  | 314,612   | 293.2   | 69,589    | 55.8  | 925,295   | 261.6   | 3.8       | 2.9      | 1              |
| Brazil                                       | 2,978    | 94.4  | 34,024    | 551.7   | 9,238     | 50.9  | 116,398   | 378.2   | 0.5       | 3.4      | 2              |
| Canada                                       | 2,656    | 88.5  | 32,509    | 411.5   | 7,576     | 64.3  | 103,372   | 348.3   | 0.4       | 3.2      | 3              |
| Central America, Caribbean                   | 2,137    | 75.6  | 26,741    | 341.7   | 6,929     | 88.6  | 83,734    | 305.1   | 0.3       | 3.1      | 4              |
| Other North American countries               | 288      | 39.8  | 4,010     | 370.7   | 674       | 10.0  | 11,504    | 296.4   | 0.0       | 2.9      |                |
| Other South American countries               | 4,281    | 89.0  | 53,091    | 472.3   | 12,379    | 64.6  | 165,310   | 297.6   | 0.7       | 3.1      |                |
| <b>Total America</b>                         | 37,014   | 73.6  | 464,987   | 331.3   | 106,385   | 58.3  | 1,405,613 | 281.5   | 5.8       | 3.0      |                |
|                                              |          |       |           |         |           |       |           |         |           |          |                |
| Israel                                       | 6,184    | -6.7  | 70,744    | 231.9   | 21,709    | -14.5 | 264,476   | 221.1   | 1.1       | 3.7      | 1              |
| Arabic Gulf States                           | 1,764    | 22.8  | 22,539    | 150.2   | 5,853     | -2.8  | 73,859    | 88.4    | 0.3       | 3.3      | 2              |
| India                                        | 1,884    | 78.7  | 19,660    | 268.4   | 6,376     | 23.2  | 73,700    | 168.4   | 0.3       | 3.7      | 3              |
| South Korea                                  | 1,171    | 115.7 | 12,657    | 574.7   | 4,243     | 200.7 | 49,784    | 641.3   | 0.2       | 3.9      | 4              |
| China, incl. Hongkong                        | 1,814    | 179.9 | 17,063    | 298.0   | 4,507     | 111.7 | 47,210    | 258.1   | 0.2       | 2.8      | 5              |
| Japan                                        | 1,175    | 262.7 | 10,328    | 556.2   | 2,955     | 153.4 | 28,955    | 351.9   | 0.1       | 2.8      | 6              |
| Taiwan                                       | 454      | 266.1 | 4,141     | 607.9   | 1,236     | 174.1 | 11,323    | 324.2   | 0.0       | 2.7      | 7              |
| Other Asian countries                        | 6,218    | 63.9  | 60,031    | 192.5   | 16,634    | 30.4  | 185,461   | 150.8   | 0.8       | 3.1      |                |
| <b>Total Asia</b>                            | 20,664   | 42.0  | 217,163   | 236.7   | 63,513    | 16.5  | 734,768   | 191.6   | 3.0       | 3.4      |                |
|                                              |          |       |           |         |           |       |           |         |           |          |                |
| Australia                                    | 3,350    | 536.9 | 37,410    | 1,527.9 | 9,856     | 458.7 | 111,463   | 1,345.1 | 0.5       | 3.0      | 1              |
| New Zealand, Oceania                         | 570      | 338.5 | 5,434     | 600.3   | 1,638     | 301.5 | 15,158    | 537.2   | 0.1       | 2.8      | 2              |
| <b>Total Australia, New Zealand, Oceania</b> | 3,920    | 497.6 | 42,844    | 1,293.8 | 11,494    | 461.8 | 126,621   | 1,154.7 | 0.5       | 3.0      |                |
|                                              |          |       |           |         |           |       |           |         |           |          |                |
| South Africa                                 | 442      | 93.0  | 6,078     | 410.3   | 1,250     | 47.6  | 18,914    | 249.6   | 0.1       | 3.1      |                |
| Other African countries                      | 2,781    | 73.1  | 24,593    | 184.9   | 9,570     | 48.4  | 88,533    | 155.5   | 0.4       | 3.6      |                |
|                                              |          |       |           |         |           |       |           |         |           |          |                |
| No information on residence                  | 2,574    | 48.0  | 32,652    | 289.1   | 4,843     | 33.9  | 74,421    | 242.1   | 0.3       | 2.3      |                |

\*Compared to 2021

\*\*Percentage refers to overnight stays from abroad

January - November 2022

Berlin

**Top-10- Bednights in Berlin  
by country of origin (YTD)**

| Country of origin | total      | %*    |
|-------------------|------------|-------|
| Germany           | 15,207,334 | 66.7  |
| USA               | 925,295    | 261.6 |
| United Kingdom    | 823,618    | 331.3 |
| Netherlands       | 697,312    | 111.3 |
| Spain             | 517,876    | 166.1 |
| France            | 480,162    | 116.6 |
| Denmark           | 466,384    | 49.8  |
| Italy             | 465,520    | 128.8 |
| Poland            | 420,879    | 57.5  |
| Switzerland       | 410,062    | 122.2 |

**Bednights (percentage)**

| Domestic / International    |       |                         |       |
|-----------------------------|-------|-------------------------|-------|
| January - December 2021     |       | January - November 2022 |       |
| Germany                     | 70.9% | Germany                 | 62.2% |
| International               | 29.1% | International           | 37.8% |
|                             |       |                         |       |
| Germany / Europe / Overseas |       |                         |       |
| January - December 2021     |       | January - November 2022 |       |
| Germany                     | 70.9% | Germany                 | 62.2% |
| Europe (w/o Germany)        | 23.3% | Europe (w/o Germany)    | 27.7% |
| Overseas                    | 5.8%  | Overseas                | 10.1% |

**Statistics of bednights**
**Source Markets and occupancy rate by type of accommodation**

| Type of accommodation             | Total<br>total | %*    | Germany <sup>1</sup><br>total | %*   | International <sup>1</sup><br>total | %*    | Occupancy %<br>beds |           | Occupancy %<br>rooms |           | Available<br>beds rooms |      | Facilities** |
|-----------------------------------|----------------|-------|-------------------------------|------|-------------------------------------|-------|---------------------|-----------|----------------------|-----------|-------------------------|------|--------------|
|                                   | Jan. - Nov.    |       |                               |      |                                     |       | Nov.                | Jan.-Nov. | Nov.                 | Jan.-Nov. | Nov.                    | Nov. | Nov.         |
| Total accommodations <sup>2</sup> | 24,413,451     | 91.8  | 15,207,334                    | 66.7 | 9,206,117                           | 155.4 | 49.5                | 52.0      | ns                   | ns        | 142,494                 | ns   | 714          |
| Total hotel properties            | 20,315,980     | 92.2  | 12,834,398                    | 67.1 | 7,481,582                           | 159.1 | 50.0                | 51.8      | ns                   | ns        | 118,884                 | ns   | 549          |
| Hotels                            | 12,188,727     | 90.7  | 7,402,570                     | 63.3 | 4,786,157                           | 157.5 | 49.4                | 51.0      | ns                   | ns        | 72,288                  | ns   | 221          |
| Hotels (breakfast only)           | 7,744,297      | 95.7  | 5,187,900                     | 74.1 | 2,556,397                           | 161.4 | 51.5                | 53.3      | ns                   | ns        | 44,209                  | ns   | 248          |
| Guesthouses                       | 30,039         | 108.0 | 17,439                        | 55.0 | 12,600                              | 295.4 | 39.9                | 38.5      | ns                   | ns        | 219                     | ns   | 8            |
| Boarding houses                   | 352,917        | 71.1  | 226,489                       | 43.4 | 126,428                             | 161.7 | 44.4                | 47.4      | ns                   | ns        | 2,168                   | ns   | 72           |
| Other accommodations              | 4,097,471      | 89.9  | 2,372,936                     | 64.7 | 1,724,535                           | 140.5 | 47.1                | 53.3      | ns                   | ns        | 23,610                  | ns   | 165          |
| Camping sites                     | 122,903        | 68.7  | 97,066                        | 57.2 | 25,837                              | 132.7 | 3.5                 | 12.9      | ns                   | ns        | 2,496                   | ns   | 7            |

<sup>1</sup> Share Germany/International of Total

<sup>2</sup> Occupancy, available rooms and facilities without Camping sites

\* Compared to 2021

\*\* Number of accommodations available in reporting month

ns = not specified