

January - October 2022

Berlin

| MARKETS                        | ARRIVALS         |             |                  |              | BEDNIGHTS        |             |                   |              | SHARE        | DURATION   | RANK<br>Overn. |
|--------------------------------|------------------|-------------|------------------|--------------|------------------|-------------|-------------------|--------------|--------------|------------|----------------|
|                                | Oct.             |             | Jan.-Oct.        |              | Oct.             |             | Jan.-Oct.         |              | Jan.-Oct.    | of STAY    |                |
|                                | total            | % *         | total            | % *          | total            | % *         | total             | % *          | %            | days       |                |
| <b>Total</b>                   | <b>1,080,548</b> | <b>19.6</b> | <b>8,664,459</b> | <b>117.4</b> | <b>2,755,692</b> | <b>13.1</b> | <b>22,298,088</b> | <b>103.5</b> | <b>100.0</b> | <b>2.6</b> |                |
| <b>Germany</b>                 | <b>718,917</b>   | <b>8.6</b>  | <b>5,778,194</b> | <b>88.6</b>  | <b>1,721,409</b> | <b>2.1</b>  | <b>13,871,207</b> | <b>73.6</b>  | <b>62.2</b>  | <b>2.4</b> |                |
| <b>Total foreign countries</b> | <b>361,631</b>   | <b>49.9</b> | <b>2,886,265</b> | <b>213.2</b> | <b>1,034,283</b> | <b>37.8</b> | <b>8,426,881</b>  | <b>184.2</b> | <b>37.8</b>  | <b>2.9</b> |                |
| <b>Total Europe</b>            | <b>272,177</b>   | <b>34.3</b> | <b>2,165,509</b> | <b>182.0</b> | <b>766,378</b>   | <b>23.6</b> | <b>6,175,321</b>  | <b>156.5</b> | <b>73.3</b>  | <b>2.9</b> |                |
| <b>Europe</b>                  |                  |             |                  |              |                  |             |                   |              |              |            |                |
| United Kingdom                 | 35,452           | 138.1       | 269,369          | 526.7        | 98,068           | 117.8       | 737,628           | 430.3        | 3.3          | 2.7        | 1              |
| Netherlands                    | 30,469           | 15.4        | 222,943          | 149.2        | 88,552           | 5.5         | 647,744           | 134.8        | 2.9          | 2.9        | 2              |
| Spain                          | 16,315           | 29.1        | 153,579          | 244.1        | 48,250           | 13.1        | 479,556           | 206.7        | 2.2          | 3.1        | 3              |
| France                         | 18,690           | 28.0        | 151,803          | 181.6        | 52,998           | 18.0        | 439,843           | 151.3        | 2.0          | 2.9        | 4              |
| Denmark                        | 23,646           | -20.4       | 149,658          | 69.1         | 69,854           | -28.5       | 438,456           | 55.6         | 2.0          | 2.9        | 5              |
| Italy                          | 14,797           | 24.6        | 142,474          | 206.4        | 43,782           | 18.2        | 426,674           | 156.9        | 1.9          | 3.0        | 6              |
| Poland                         | 15,702           | 21.9        | 146,700          | 84.8         | 38,924           | 14.4        | 374,560           | 64.4         | 1.7          | 2.6        | 7              |
| Switzerland                    | 19,202           | 30.0        | 137,058          | 157.5        | 53,759           | 22.0        | 373,783           | 138.5        | 1.7          | 2.7        | 8              |
| Austria                        | 11,733           | 22.2        | 95,678           | 122.4        | 31,418           | 14.0        | 253,610           | 112.4        | 1.1          | 2.7        | 9              |
| Sweden                         | 10,689           | 57.7        | 90,687           | 276.0        | 27,258           | 51.8        | 236,473           | 279.7        | 1.1          | 2.6        | 10             |
| Belgium                        | 8,006            | 27.1        | 71,938           | 164.8        | 21,010           | 24.2        | 204,152           | 149.3        | 0.9          | 2.8        | 11             |
| Norway                         | 7,835            | 154.5       | 49,162           | 452.3        | 22,271           | 140.3       | 136,782           | 430.5        | 0.6          | 2.8        | 12             |
| Czech Republic                 | 8,474            | 49.7        | 56,031           | 122.2        | 19,651           | 49.1        | 134,069           | 110.6        | 0.6          | 2.4        | 13             |
| Ireland, Republic              | 4,608            | 57.5        | 43,103           | 398.2        | 12,386           | 35.7        | 119,468           | 316.5        | 0.5          | 2.8        | 14             |
| Finland                        | 4,707            | 56.5        | 38,793           | 439.8        | 13,358           | 49.0        | 113,764           | 446.0        | 0.5          | 2.9        | 15             |
| Ukraine                        | 3,626            | -4.2        | 42,030           | 221.0        | 8,654            | -27.4       | 107,884           | 143.4        | 0.5          | 2.6        | 16             |
| Russia                         | 3,770            | 81.2        | 29,012           | 214.7        | 13,508           | 90.7        | 106,484           | 205.9        | 0.5          | 3.7        | 17             |
| Turkey                         | 3,644            | 63.4        | 29,977           | 279.2        | 10,722           | 46.7        | 94,255            | 249.9        | 0.4          | 3.1        | 18             |
| Portugal                       | 2,400            | 17.2        | 22,505           | 244.9        | 9,690            | 40.8        | 77,532            | 267.6        | 0.3          | 3.4        | 19             |
| Greece                         | 2,502            | 11.2        | 21,671           | 215.9        | 7,832            | -3.1        | 72,119            | 212.3        | 0.3          | 3.3        | 20             |
| Romania                        | 1,944            | 19.7        | 18,314           | 83.0         | 6,476            | 27.4        | 64,737            | 65.0         | 0.3          | 3.5        | 21             |
| Hungary                        | 1,985            | 32.2        | 17,374           | 158.4        | 5,725            | 38.1        | 47,915            | 139.4        | 0.2          | 2.8        | 22             |
| Lithuania                      | 1,840            | 46.3        | 15,249           | 123.1        | 5,040            | 55.3        | 41,092            | 100.0        | 0.2          | 2.7        | 23             |
| Latvia                         | 1,554            | 38.9        | 13,479           | 125.6        | 4,910            | 76.8        | 36,257            | 151.5        | 0.2          | 2.7        | 24             |
| Slovakia                       | 1,134            | 40.9        | 9,712            | 101.5        | 3,570            | -2.4        | 33,179            | 20.2         | 0.1          | 3.4        | 25             |

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Berlin

| MARKETS                  | ARRIVALS |       |           |       | BEDNIGHTS |       |           |       | SHARE     | DURATION | RANK<br>Overn. |
|--------------------------|----------|-------|-----------|-------|-----------|-------|-----------|-------|-----------|----------|----------------|
|                          | Oct.     |       | Jan.-Oct. |       | Oct.      |       | Jan.-Oct. |       | Jan.-Oct. | of STAY  |                |
|                          | total    | % *   | total     | % *   | total     | % *   | total     | % *   | %         | days     |                |
| Bulgaria                 | 894      | 31.3  | 7,793     | 106.7 | 3,416     | 10.8  | 31,521    | 65.8  | 0.1       | 4.0      | 26             |
| Iceland                  | 1,318    | 48.6  | 9,252     | 245.6 | 5,065     | 65.4  | 31,342    | 246.1 | 0.1       | 3.4      | 27             |
| Luxembourg               | 1,103    | 9.9   | 9,385     | 147.4 | 3,141     | 1.3   | 27,544    | 133.6 | 0.1       | 2.9      | 28             |
| Estonia                  | 1,201    | 36.2  | 9,704     | 144.4 | 3,653     | 53.5  | 26,632    | 153.6 | 0.1       | 2.7      | 29             |
| Slovenia                 | 737      | 25.6  | 7,094     | 131.1 | 2,512     | 22.1  | 26,504    | 80.7  | 0.1       | 3.7      | 30             |
| Croatia                  | 823      | 77.8  | 5,884     | 144.6 | 2,547     | 66.5  | 19,400    | 100.2 | 0.1       | 3.3      | 31             |
| Cyprus                   | 358      | 161.3 | 3,465     | 185.0 | 1,193     | 101.9 | 11,983    | 162.6 | 0.1       | 3.5      | 32             |
| Malta                    | 207      | 50.0  | 2,256     | 161.1 | 586       | 62.8  | 6,832     | 129.4 | 0.0       | 3.0      | 33             |
| Other European countries | 10,812   | 163.2 | 72,377    | 182.9 | 26,599    | 131.8 | 195,547   | 171.8 | 0.9       | 2.7      |                |

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Berlin

| MARKETS                                      | ARRIVALS |         |           |         | BEDNIGHTS |       |           |         | SHARE     | DURATION | RANK<br>Overn. |
|----------------------------------------------|----------|---------|-----------|---------|-----------|-------|-----------|---------|-----------|----------|----------------|
|                                              | Oct.     |         | Jan.-Oct. |         | Oct.      |       | Jan.-Oct. |         | Jan.-Oct. | of STAY  |                |
|                                              | total    | % *     | total     | % *     | total     | % *   | total     | % *     | %         | days     |                |
| <b>OVERSEAS</b>                              |          |         |           |         |           |       |           |         |           |          |                |
| USA                                          | 34,867   | 122.9   | 289,913   | 343.8   | 98,424    | 101.6 | 855,724   | 305.1   | 3.8       | 3.0      | 1              |
| Brazil                                       | 3,865    | 150.3   | 31,033    | 741.7   | 12,866    | 114.3 | 107,147   | 488.0   | 0.5       | 3.5      | 2              |
| Canada                                       | 4,104    | 180.7   | 29,835    | 503.9   | 12,297    | 156.7 | 95,777    | 419.2   | 0.4       | 3.2      | 3              |
| Central America, Caribbean                   | 2,882    | 133.5   | 24,601    | 408.6   | 9,260     | 121.6 | 76,832    | 352.0   | 0.3       | 3.1      | 4              |
| Other North American countries               | 502      | 295.3   | 3,722     | 476.2   | 1,480     | 185.7 | 10,830    | 373.1   | 0.0       | 2.9      |                |
| Other South American countries               | 6,255    | 183.8   | 48,757    | 596.0   | 19,077    | 135.3 | 152,877   | 349.0   | 0.7       | 3.1      |                |
| <b>Total America</b>                         | 52,475   | 136.2   | 427,861   | 394.7   | 153,404   | 111.8 | 1,299,187 | 331.3   | 5.8       | 3.0      |                |
| Israel                                       | 6,561    | 89.8    | 64,563    | 339.4   | 25,213    | 88.6  | 242,770   | 326.1   | 1.1       | 3.8      | 1              |
| Arabic Gulf States                           | 2,258    | 30.4    | 20,710    | 173.5   | 7,518     | 7.2   | 67,737    | 104.1   | 0.3       | 3.3      | 2              |
| India                                        | 2,624    | 111.3   | 17,814    | 316.0   | 8,209     | 66.6  | 67,386    | 202.4   | 0.3       | 3.8      | 3              |
| South Korea                                  | 1,490    | 272.5   | 11,488    | 765.7   | 5,130     | 308.4 | 45,551    | 762.9   | 0.2       | 4.0      | 4              |
| China, incl. Hongkong                        | 2,308    | 155.3   | 15,248    | 319.0   | 6,073     | 134.6 | 42,701    | 286.3   | 0.2       | 2.8      | 5              |
| Japan                                        | 1,635    | 517.0   | 9,147     | 629.4   | 4,467     | 375.2 | 25,992    | 395.9   | 0.1       | 2.8      | 6              |
| Taiwan                                       | 532      | 383.6   | 3,684     | 699.1   | 1,541     | 319.9 | 10,083    | 354.6   | 0.0       | 2.7      | 7              |
| Other Asian countries                        | 7,851    | 89.7    | 53,841    | 221.9   | 21,363    | 46.4  | 168,842   | 175.8   | 0.8       | 3.1      |                |
| <b>Total Asia</b>                            | 25,259   | 106.3   | 196,495   | 293.3   | 79,514    | 76.5  | 671,062   | 239.8   | 3.0       | 3.4      |                |
| Australia                                    | 4,577    | 1,032.9 | 34,031    | 1,812.9 | 13,442    | 883.3 | 101,587   | 1,598.2 | 0.5       | 3.0      | 1              |
| New Zealand, Oceania                         | 705      | 324.7   | 4,856     | 648.2   | 2,096     | 328.6 | 13,512    | 585.9   | 0.1       | 2.8      | 2              |
| <b>Total Australia, New Zealand, Oceania</b> | 5,282    | 825.0   | 38,887    | 1,501.6 | 15,538    | 740.3 | 115,099   | 1,347.4 | 0.5       | 3.0      |                |
| South Africa                                 | 640      | 116.2   | 5,633     | 485.6   | 2,140     | 48.5  | 17,664    | 287.1   | 0.1       | 3.1      |                |
| Other African countries                      | 3,078    | 96.1    | 21,802    | 210.3   | 10,884    | 70.4  | 78,970    | 180.1   | 0.4       | 3.6      |                |
| No information on residence                  | 2,720    | 62.0    | 30,078    | 352.1   | 6,425     | 83.2  | 69,578    | 283.6   | 0.3       | 2.3      |                |

\*Compared to 2021

\*\*Percentage refers to overnight stays from abroad

January - October 2022

Berlin

**Top-10- Bednights in Berlin  
by country of origin (YTD)**

| Country of origin | total      | %*    |
|-------------------|------------|-------|
| Germany           | 13,871,207 | 73.6  |
| USA               | 855,724    | 305.1 |
| United Kingdom    | 737,628    | 430.3 |
| Netherlands       | 647,744    | 134.8 |
| Spain             | 479,556    | 206.7 |
| France            | 439,843    | 151.3 |
| Denmark           | 438,456    | 55.6  |
| Italy             | 426,674    | 156.9 |
| Poland            | 374,560    | 64.4  |
| Switzerland       | 373,783    | 138.5 |

**Bednights (percentage)**

| Domestic / International    |       |                        |       |
|-----------------------------|-------|------------------------|-------|
| January - December 2021     |       | January - October 2022 |       |
| Germany                     | 70.9% | Germany                | 62.2% |
| International               | 29.1% | International          | 37.8% |
|                             |       |                        |       |
| Germany / Europe / Overseas |       |                        |       |
| January - December 2021     |       | January - October 2022 |       |
| Germany                     | 70.9% | Germany                | 62.2% |
| Europe (w/o Germany)        | 23.3% | Europe (w/o Germany)   | 27.7% |
| Overseas                    | 5.8%  | Overseas               | 10.1% |

**Statistics of bednights**
**Source Markets and occupancy rate by type of accommodation**

| Type of accommodation             | Total      | %*    | Germany <sup>1</sup> | %*   | International <sup>1</sup> | %*    | Occupancy % |           | Occupancy % |           | Available |       | Facilities** |
|-----------------------------------|------------|-------|----------------------|------|----------------------------|-------|-------------|-----------|-------------|-----------|-----------|-------|--------------|
|                                   | total      | %*    | total                | %*   | total                      | %*    | Oct.        | Jan.-Oct. | Oct.        | Jan.-Oct. | beds      | rooms | Oct.         |
|                                   |            |       | Jan. - Oct.          |      |                            |       |             |           |             |           |           |       |              |
| Total accommodations <sup>2</sup> | 22,298,088 | 103.5 | 13,871,207           | 73.6 | 8,426,881                  | 184.2 | 62.3        | 52.3      | ns          | ns        | 142,230   | ns    | 718          |
| Total hotel properties            | 18,532,086 | 104.5 | 11,677,428           | 74.2 | 6,854,658                  | 190.6 | 62.2        | 52.0      | ns          | ns        | 118,655   | ns    | 552          |
| Hotels                            | 11,118,708 | 103.4 | 6,732,769            | 70.6 | 4,385,939                  | 188.8 | 60.9        | 51.2      | ns          | ns        | 71,869    | ns    | 221          |
| Hotels (breakfast only)           | 7,061,902  | 107.4 | 4,721,419            | 81.1 | 2,340,483                  | 193.5 | 64.5        | 53.5      | ns          | ns        | 44,353    | ns    | 250          |
| Guesthouses                       | 27,418     | 121.6 | 16,115               | 62.3 | 11,303                     | 362.9 | 45.0        | 38.4      | ns          | ns        | 219       | ns    | 8            |
| Boarding houses                   | 324,058    | 80.6  | 207,125              | 48.8 | 116,933                    | 190.7 | 56.7        | 47.7      | ns          | ns        | 2,214     | ns    | 73           |
| Other accommodations              | 3,766,002  | 98.9  | 2,193,779            | 70.4 | 1,572,223                  | 159.4 | 62.9        | 54.0      | ns          | ns        | 23,575    | ns    | 166          |
| Camping sites                     | 120,345    | 70.0  | 94,941               | 58.3 | 25,404                     | 135.2 | 10.1        | 13.7      | ns          | ns        | 3,040     | ns    | 9            |

<sup>1</sup> Share Germany/International of Total

<sup>2</sup> Occupancy, available rooms and facilities without Camping sites

\* Compared to 2021

\*\* Number of accommodations available in reporting month

ns = not specified