

January - May 2022

Berlin

| MARKETS                        | ARRIVALS         |              |                  |              | BEDNIGHTS        |              |                  |              | SHARE        | DURATION   | RANK<br>Overn. |
|--------------------------------|------------------|--------------|------------------|--------------|------------------|--------------|------------------|--------------|--------------|------------|----------------|
|                                | May              |              | Jan.-May         |              | May              |              | Jan.-May         |              | Jan.-May     | of STAY    |                |
|                                | total            | % *          | total            | % *          | total            | % *          | total            | % *          | %            | days       |                |
| <b>Total</b>                   | <b>1,033,721</b> | <b>x</b>     | <b>3,271,164</b> | <b>x</b>     | <b>2,548,456</b> | <b>x</b>     | <b>8,430,836</b> | <b>386.8</b> | <b>100.0</b> | <b>2.6</b> |                |
| <b>Germany</b>                 | <b>714,382</b>   | <b>476.4</b> | <b>2,234,166</b> | <b>377.2</b> | <b>1,629,665</b> | <b>381.8</b> | <b>5,373,566</b> | <b>285.6</b> | <b>63.7</b>  | <b>2.4</b> |                |
| <b>Total foreign countries</b> | <b>319,339</b>   | <b>x</b>     | <b>1,036,998</b> | <b>x</b>     | <b>918,791</b>   | <b>x</b>     | <b>3,057,270</b> | <b>x</b>     | <b>36.3</b>  | <b>2.9</b> |                |
| <b>Total Europe</b>            | <b>243,188</b>   | <b>x</b>     | <b>814,995</b>   | <b>x</b>     | <b>684,574</b>   | <b>x</b>     | <b>2,341,799</b> | <b>x</b>     | <b>76.6</b>  | <b>2.9</b> |                |
| <b>Europe</b>                  |                  |              |                  |              |                  |              |                  |              |              |            |                |
| United Kingdom                 | 30,324           | x            | 96,222           | x            | 81,356           | x            | 264,341          | x            | 3.1          | 2.7        | 1              |
| Netherlands                    | 27,532           | x            | 85,262           | x            | 81,927           | x            | 246,441          | x            | 2.9          | 2.9        | 2              |
| Spain                          | 13,705           | x            | 58,005           | x            | 40,544           | x            | 180,309          | x            | 2.1          | 3.1        | 3              |
| France                         | 18,921           | x            | 61,691           | x            | 55,715           | x            | 177,896          | x            | 2.1          | 2.9        | 4              |
| Denmark                        | 15,700           | x            | 55,465           | x            | 45,279           | x            | 163,112          | x            | 1.9          | 2.9        | 5              |
| Italy                          | 14,046           | x            | 53,636           | x            | 38,883           | x            | 154,611          | x            | 1.8          | 2.9        | 6              |
| Poland                         | 17,231           | 468.5        | 58,279           | 414.4        | 46,664           | 279.7        | 154,043          | 228.2        | 1.8          | 2.6        | 7              |
| Switzerland                    | 15,676           | x            | 48,062           | x            | 41,436           | x            | 132,912          | x            | 1.6          | 2.8        | 8              |
| Austria                        | 11,337           | x            | 34,084           | x            | 29,315           | x            | 90,450           | x            | 1.1          | 2.7        | 9              |
| Belgium                        | 8,338            | x            | 31,100           | x            | 23,258           | x            | 88,726           | x            | 1.1          | 2.9        | 10             |
| Sweden                         | 10,389           | x            | 27,486           | x            | 27,416           | x            | 75,461           | x            | 0.9          | 2.7        | 11             |
| Ukraine                        | 5,305            | x            | 24,001           | x            | 13,456           | x            | 63,227           | x            | 0.7          | 2.6        | 12             |
| Czech Republic                 | 5,702            | x            | 18,775           | x            | 13,230           | x            | 45,897           | x            | 0.5          | 2.4        | 13             |
| Ireland, Republic              | 4,217            | x            | 15,798           | x            | 11,351           | x            | 44,804           | x            | 0.5          | 2.8        | 14             |
| Turkey                         | 3,883            | x            | 13,006           | x            | 13,266           | x            | 42,907           | x            | 0.5          | 3.3        | 15             |
| Finland                        | 4,763            | x            | 13,302           | x            | 14,063           | x            | 40,395           | x            | 0.5          | 3.0        | 16             |
| Greece                         | 2,388            | x            | 12,118           | x            | 7,945            | x            | 40,181           | x            | 0.5          | 3.3        | 17             |
| Norway                         | 4,533            | x            | 13,073           | x            | 12,298           | x            | 37,273           | x            | 0.4          | 2.9        | 18             |
| Portugal                       | 2,380            | x            | 9,962            | x            | 7,207            | x            | 32,647           | x            | 0.4          | 3.3        | 19             |
| Russia                         | 3,182            | 417.4        | 9,651            | 407.4        | 10,712           | 381.0        | 31,259           | 221.8        | 0.4          | 3.2        | 20             |
| Romania                        | 2,227            | 307.9        | 8,269            | 302.2        | 7,861            | 233.7        | 29,450           | 186.9        | 0.3          | 3.6        | 21             |
| Hungary                        | 2,202            | x            | 6,745            | x            | 6,078            | x            | 18,571           | x            | 0.2          | 2.8        | 22             |
| Lithuania                      | 1,802            | x            | 5,919            | x            | 4,723            | 356.3        | 15,391           | 297.2        | 0.2          | 2.6        | 23             |
| Bulgaria                       | 1,008            | x            | 3,257            | 338.9        | 3,607            | 261.8        | 15,317           | 186.0        | 0.2          | 4.7        | 24             |
| Latvia                         | 1,412            | x            | 5,841            | x            | 3,874            | x            | 15,011           | x            | 0.2          | 2.6        | 25             |

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| MARKETS                  | ARRIVALS |       |          |       | BEDNIGHTS |       |          |       | SHARE    | DURATION | RANK<br>Overn. |
|--------------------------|----------|-------|----------|-------|-----------|-------|----------|-------|----------|----------|----------------|
|                          | May      |       | Jan.-May |       | May       |       | Jan.-May |       | Jan.-May | of STAY  |                |
|                          | total    | % *   | total    | % *   | total     | % *   | total    | % *   | %        | days     |                |
| Slovakia                 | 1,022    | 273.0 | 3,378    | 283.9 | 3,319     | 37.7  | 13,833   | 85.7  | 0.2      | 4.1      | 26             |
| Iceland                  | 1,388    | x     | 3,852    | x     | 4,860     | x     | 13,173   | x     | 0.2      | 3.4      | 27             |
| Luxembourg               | 1,195    | x     | 3,637    | x     | 3,481     | x     | 10,995   | x     | 0.1      | 3.0      | 28             |
| Estonia                  | 1,133    | x     | 3,827    | x     | 2,995     | x     | 10,630   | x     | 0.1      | 2.8      | 29             |
| Slovenia                 | 850      | x     | 2,373    | 342.7 | 2,927     | 211.7 | 10,028   | 119.2 | 0.1      | 4.2      | 30             |
| Croatia                  | 818      | x     | 2,287    | 390.8 | 2,737     | 438.8 | 7,394    | 153.2 | 0.1      | 3.2      | 31             |
| Cyprus                   | 326      | 462.1 | 1,417    | x     | 1,037     | 466.7 | 4,702    | x     | 0.1      | 3.3      | 32             |
| Malta                    | 257      | 484.1 | 790      | x     | 805       | x     | 2,425    | x     | 0.0      | 3.1      | 33             |
| Other European countries | 7,996    | x     | 24,425   | x     | 20,949    | x     | 67,987   | 352.8 | 0.8      | 2.8      |                |

January - May 2022

Berlin

| MARKETS                                      | ARRIVALS |     |          |     | BEDNIGHTS |       |          |       | SHARE    | DURATION | RANK<br>Overn. |
|----------------------------------------------|----------|-----|----------|-----|-----------|-------|----------|-------|----------|----------|----------------|
|                                              | May      |     | Jan.-May |     | May       |       | Jan.-May |       | Jan.-May | of STAY  |                |
|                                              | total    | % * | total    | % * | total     | % *   | total    | % *   | %        | days     |                |
| <b>OVERSEAS</b>                              |          |     |          |     |           |       |          |       |          |          |                |
| USA                                          | 30,865   | x   | 81,390   | x   | 89,715    | x     | 244,142  | x     | 2.9      | 3.0      | 1              |
| Brazil                                       | 3,393    | x   | 10,435   | x   | 11,804    | x     | 38,212   | x     | 0.5      | 3.7      | 2              |
| Canada                                       | 3,792    | x   | 7,843    | x   | 12,513    | x     | 26,390   | x     | 0.3      | 3.4      | 3              |
| Central America, Caribbean                   | 1,987    | x   | 7,278    | x   | 5,667     | x     | 23,074   | x     | 0.3      | 3.2      | 4              |
| Other North American countries               | 478      | x   | 1,246    | x   | 1,196     | x     | 4,193    | x     | 0.0      | 3.4      |                |
| Other South American countries               | 4,511    | x   | 16,744   | x   | 14,768    | x     | 53,111   | x     | 0.6      | 3.2      |                |
| <b>Total America</b>                         | 45,026   | x   | 124,936  | x   | 135,663   | x     | 389,122  | x     | 4.6      | 3.1      |                |
|                                              |          |     |          |     |           |       |          |       |          |          |                |
| Israel                                       | 6,540    | x   | 24,430   | x   | 23,679    | x     | 90,349   | x     | 1.1      | 3.7      | 1              |
| India                                        | 2,010    | x   | 6,122    | x   | 7,349     | 332.0 | 28,697   | 269.1 | 0.3      | 4.7      | 2              |
| Arabic Gulf States                           | 2,181    | x   | 6,382    | x   | 7,426     | 412.8 | 21,793   | 285.6 | 0.3      | 3.4      | 3              |
| South Korea                                  | 1,057    | x   | 2,898    | x   | 5,085     | x     | 12,706   | x     | 0.2      | 4.4      | 4              |
| China, incl. Hongkong                        | 1,298    | x   | 4,353    | x   | 3,605     | x     | 11,897   | x     | 0.1      | 2.7      | 5              |
| Japan                                        | 718      | x   | 1,936    | x   | 2,215     | x     | 5,674    | 481.4 | 0.1      | 2.9      | 6              |
| Taiwan                                       | 236      | x   | 1,048    | x   | 627       | 341.5 | 2,847    | 309.1 | 0.0      | 2.7      | 7              |
| Other Asian countries                        | 5,756    | x   | 19,078   | x   | 17,431    | x     | 63,486   | 351.2 | 0.8      | 3.3      |                |
| <b>Total Asia</b>                            | 19,796   | x   | 66,247   | x   | 67,417    | x     | 237,449  | x     | 2.8      | 3.6      |                |
|                                              |          |     |          |     |           |       |          |       |          |          |                |
| Australia                                    | 2,472    | x   | 5,663    | x   | 7,259     | x     | 17,101   | x     | 0.2      | 3.0      | 1              |
| New Zealand, Oceania                         | 399      | x   | 1,044    | x   | 1,014     | x     | 2,897    | x     | 0.0      | 2.8      | 2              |
| <b>Total Australia, New Zealand, Oceania</b> | 2,871    | x   | 6,707    | x   | 8,273     | x     | 19,998   | x     | 0.2      | 3.0      |                |
|                                              |          |     |          |     |           |       |          |       |          |          |                |
| South Africa                                 | 574      | x   | 1,882    | x   | 1,763     | x     | 6,189    | x     | 0.1      | 3.3      |                |
| Other African countries                      | 2,281    | x   | 8,791    | x   | 8,383     | 337.5 | 30,274   | 307.7 | 0.4      | 3.4      |                |
|                                              |          |     |          |     |           |       |          |       |          |          |                |
| No information on residence                  | 5,603    | x   | 13,440   | x   | 12,718    | x     | 32,439   | x     | 0.4      | 2.4      |                |

\*Compared to 2021

x: no valid data

\*\*Percentage refers to overnight stays from abroad

January - May 2022

Berlin

**Top-10- Bednights in Berlin  
by country of origin (YTD)**

| Country of origin | total     | %*    |
|-------------------|-----------|-------|
| Germany           | 5,373,566 | 285.6 |
| United Kingdom    | 264,341   | x     |
| Netherland        | 246,441   | x     |
| USA               | 244,142   | x     |
| Spain             | 180,309   | x     |
| France            | 177,896   | x     |
| Denmark           | 163,112   | x     |
| Italy             | 154,611   | x     |
| Poland            | 154,043   | 228.2 |
| Switzerland       | 132,912   | x     |

**Bednights (percentage)**

| Domestic / International    |       |                      |       |
|-----------------------------|-------|----------------------|-------|
| January - December 2021     |       | January - May 2022   |       |
| Germany                     | 70.9% | Germany              | 63.7% |
| International               | 29.1% | International        | 36.3% |
|                             |       |                      |       |
| Germany / Europe / Overseas |       |                      |       |
| January - December 2021     |       | January - May 2022   |       |
| Germany                     | 70.9% | Germany              | 63.7% |
| Europe (w/o Germany)        | 23.3% | Europe (w/o Germany) | 27.1% |
| Overseas                    | 5.8%  | Overseas             | 8.5%  |

**Statistics of bednights**
**Source Markets and occupancy rate by type of accommodation**

| Type of accommodation             | Total<br>total | %*    | Germany <sup>1</sup><br>total | %*    | International <sup>1</sup><br>total | %*    | Occupancy %<br>beds |          | Occupancy %<br>rooms |          | Available<br>beds rooms |     | Facilities** |
|-----------------------------------|----------------|-------|-------------------------------|-------|-------------------------------------|-------|---------------------|----------|----------------------|----------|-------------------------|-----|--------------|
|                                   | Jan. - May     |       |                               |       |                                     |       | May                 | Jan.-May | May                  | Jan.-May | May                     | May | May          |
| Total accommodations <sup>2</sup> | 8,430,836      | 386.8 | 5,373,566                     | 285.6 | 3,057,270                           | x     | 58.1                | 40.7     | ns                   | ns       | 140,984                 | ns  | 715          |
| Total hotel properties            | 7,040,630      | 435.9 | 4,548,987                     | 312.1 | 2,491,643                           | x     | 57.9                | 40.3     | ns                   | ns       | 118,937                 | ns  | 558          |
| Hotels                            | 4,238,794      | 474.1 | 2,630,953                     | 331.5 | 1,607,841                           | x     | 57.7                | 39.9     | ns                   | ns       | 71,497                  | ns  | 220          |
| Hotels (breakfast only)           | 2,669,266      | 402.0 | 1,830,070                     | 301.9 | 839,196                             | x     | 58.8                | 41.4     | ns                   | ns       | 44,919                  | ns  | 252          |
| Guesthouses                       | 10,847         | 246.9 | 6,557                         | 129.7 | 4,290                               | x     | 44.5                | 28.8     | ns                   | ns       | 245                     | ns  | 10           |
| Boarding houses                   | 121,723        | 199.6 | 81,407                        | 127.2 | 40,316                              | x     | 51.0                | 36.1     | ns                   | ns       | 2,276                   | ns  | 76           |
| Other accommodations              | 1,390,206      | 232.7 | 824,579                       | 184.5 | 565,627                             | 342.1 | 59.2                | 42.4     | ns                   | ns       | 22,047                  | ns  | 157          |
| Camping sites                     | 22,276         | x     | 19,349                        | x     | 2,927                               | x     | 12.2                | 5.6      | ns                   | ns       | 3,036                   | ns  | 8            |

<sup>1</sup> Share Germany/International of Total

<sup>2</sup> Occupancy, available rooms and facilities without Camping sites

\* Compared to 2021

\*\* Number of accommodations available in reporting month

ns = not specified

x: no valid data