

January - April 2022

Berlin

| MARKETS                        | ARRIVALS       |              |                  |              | BEDNIGHTS        |              |                  |              | SHARE        | DURATION   | RANK<br>Overn. |
|--------------------------------|----------------|--------------|------------------|--------------|------------------|--------------|------------------|--------------|--------------|------------|----------------|
|                                | Apr.           |              | Jan.-Apr.        |              | Apr.             |              | Jan.-Apr.        |              | Jan.-Apr.    | of STAY    |                |
|                                | total          | % *          | total            | % *          | total            | % *          | total            | % *          | %            | days       |                |
| <b>Total</b>                   | <b>884,064</b> | <b>x</b>     | <b>2,236,724</b> | <b>462.6</b> | <b>2,351,846</b> | <b>x</b>     | <b>5,883,735</b> | <b>348.2</b> | <b>100.0</b> | <b>2.6</b> |                |
| <b>Germany</b>                 | <b>570,367</b> | <b>495.8</b> | <b>1,520,428</b> | <b>341.7</b> | <b>1,424,794</b> | <b>395.0</b> | <b>3,748,397</b> | <b>255.2</b> | <b>63.7</b>  | <b>2.5</b> |                |
| <b>Total foreign countries</b> | <b>313,697</b> | <b>x</b>     | <b>716,296</b>   | <b>x</b>     | <b>927,052</b>   | <b>x</b>     | <b>2,135,338</b> | <b>x</b>     | <b>36.3</b>  | <b>3.0</b> |                |
| <b>Total Europe</b>            | <b>256,184</b> | <b>x</b>     | <b>570,787</b>   | <b>x</b>     | <b>743,406</b>   | <b>x</b>     | <b>1,654,812</b> | <b>x</b>     | <b>77.5</b>  | <b>2.9</b> |                |
| <b>Europe</b>                  |                |              |                  |              |                  |              |                  |              |              |            |                |
| United Kingdom                 | 29,164         | x            | 65,576           | x            | 81,664           | x            | 182,292          | x            | 3.1          | 2.8        | 1              |
| Netherlands                    | 26,709         | x            | 57,686           | x            | 75,807           | x            | 164,358          | x            | 2.8          | 2.8        | 2              |
| Spain                          | 17,399         | x            | 43,938           | x            | 56,332           | x            | 138,914          | x            | 2.4          | 3.2        | 3              |
| France                         | 18,239         | x            | 42,592           | x            | 54,633           | x            | 121,831          | x            | 2.1          | 2.9        | 4              |
| Denmark                        | 24,037         | x            | 39,714           | x            | 74,834           | x            | 117,669          | x            | 2.0          | 3.0        | 5              |
| Italy                          | 16,608         | x            | 39,582           | x            | 49,207           | x            | 115,705          | x            | 2.0          | 2.9        | 6              |
| Poland                         | 17,552         | x            | 41,050           | 394.6        | 38,521           | 329.2        | 107,383          | 209.9        | 1.8          | 2.6        | 7              |
| Switzerland                    | 16,824         | x            | 32,364           | x            | 49,725           | x            | 91,389           | x            | 1.6          | 2.8        | 8              |
| Belgium                        | 10,547         | x            | 22,756           | x            | 30,978           | x            | 65,457           | x            | 1.1          | 2.9        | 9              |
| Austria                        | 9,752          | x            | 22,740           | x            | 26,988           | x            | 61,114           | x            | 1.0          | 2.7        | 10             |
| Ukraine                        | 5,540          | x            | 18,690           | x            | 14,210           | x            | 49,794           | x            | 0.8          | 2.7        | 11             |
| Sweden                         | 10,316         | x            | 17,083           | x            | 30,028           | x            | 48,013           | x            | 0.8          | 2.8        | 12             |
| Ireland, Republic              | 4,236          | x            | 11,581           | x            | 11,885           | x            | 33,453           | x            | 0.6          | 2.9        | 13             |
| Czech Republic                 | 6,252          | x            | 13,088           | x            | 15,569           | x            | 32,700           | x            | 0.6          | 2.5        | 14             |
| Greece                         | 3,350          | x            | 9,725            | x            | 11,805           | x            | 32,217           | x            | 0.5          | 3.3        | 15             |
| Turkey                         | 3,221          | x            | 9,123            | x            | 10,367           | x            | 29,641           | x            | 0.5          | 3.2        | 16             |
| Finland                        | 4,681          | x            | 8,542            | x            | 14,758           | x            | 26,338           | x            | 0.4          | 3.1        | 17             |
| Portugal                       | 2,713          | x            | 7,591            | x            | 9,664            | x            | 25,454           | x            | 0.4          | 3.4        | 18             |
| Norway                         | 5,081          | x            | 8,538            | x            | 15,242           | x            | 24,973           | x            | 0.4          | 2.9        | 19             |
| Romania                        | 1,777          | 380.3        | 6,038            | 299.9        | 6,950            | 276.9        | 21,577           | 172.8        | 0.4          | 3.6        | 20             |
| Russia                         | 2,467          | x            | 6,469            | 402.6        | 6,587            | 218.2        | 20,547           | 174.4        | 0.3          | 3.2        | 21             |
| Hungary                        | 1,687          | x            | 4,536            | x            | 4,620            | x            | 12,484           | 466.2        | 0.2          | 2.8        | 22             |
| Bulgaria                       | 966            | x            | 2,249            | 288.4        | 4,135            | 286.1        | 11,710           | 168.6        | 0.2          | 5.2        | 23             |
| Latvia                         | 1,554          | x            | 4,422            | x            | 4,005            | x            | 11,102           | x            | 0.2          | 2.5        | 24             |
| Lithuania                      | 1,620          | x            | 4,113            | x            | 3,816            | 478.2        | 10,641           | 274.7        | 0.2          | 2.6        | 25             |

January - April 2022

Berlin

| MARKETS                  | ARRIVALS |       |           |       | BEDNIGHTS |       |           |       | SHARE     | DURATION | RANK<br>Overn. |
|--------------------------|----------|-------|-----------|-------|-----------|-------|-----------|-------|-----------|----------|----------------|
|                          | Apr.     |       | Jan.-Apr. |       | Apr.      |       | Jan.-Apr. |       | Jan.-Apr. | of STAY  |                |
|                          | total    | % *   | total     | % *   | total     | % *   | total     | % *   | %         | days     |                |
| Slovakia                 | 910      | 350.5 | 2,356     | 288.8 | 3,260     | 96.1  | 10,514    | 108.7 | 0.2       | 4.5      | 26             |
| Iceland                  | 1,265    | x     | 2,464     | x     | 4,503     | x     | 8,313     | x     | 0.1       | 3.4      | 27             |
| Estonia                  | 1,232    | x     | 2,694     | x     | 3,443     | x     | 7,635     | x     | 0.1       | 2.8      | 28             |
| Luxembourg               | 1,041    | x     | 2,442     | x     | 3,186     | x     | 7,514     | x     | 0.1       | 3.1      | 29             |
| Slovenia                 | 643      | x     | 1,523     | 263.5 | 2,492     | 190.8 | 7,101     | 95.3  | 0.1       | 4.7      | 30             |
| Croatia                  | 637      | x     | 1,469     | 341.1 | 1,897     | 263.4 | 4,657     | 93.1  | 0.1       | 3.2      | 31             |
| Cyprus                   | 447      | x     | 1,091     | x     | 1,650     | x     | 3,665     | x     | 0.1       | 3.4      | 32             |
| Malta                    | 174      | x     | 534       | x     | 638       | x     | 1,620     | x     | 0.0       | 3.0      | 33             |
| Other European countries | 7,543    | x     | 16,428    | 465.7 | 20,007    | x     | 47,037    | 305.7 | 0.8       | 2.9      |                |

January - April 2022

Berlin

| MARKETS                                      | ARRIVALS |     |           |     | BEDNIGHTS |       |           |       | SHARE     | DURATION | RANK<br>Overn. |
|----------------------------------------------|----------|-----|-----------|-----|-----------|-------|-----------|-------|-----------|----------|----------------|
|                                              | Apr.     |     | Jan.-Apr. |     | Apr.      |       | Jan.-Apr. |       | Jan.-Apr. | of STAY  |                |
|                                              | total    | % * | total     | % * | total     | % *   | total     | % *   | %         | days     |                |
| <b>OVERSEAS</b>                              |          |     |           |     |           |       |           |       |           |          |                |
| USA                                          | 21,855   | x   | 50,197    | x   | 65,739    | x     | 153,767   | x     | 2.6       | 3.1      | 1              |
| Brazil                                       | 2,805    | x   | 7,049     | x   | 9,745     | x     | 26,438    | x     | 0.4       | 3.8      | 2              |
| Central America, Caribbean                   | 2,191    | x   | 5,282     | x   | 7,298     | x     | 17,366    | x     | 0.3       | 3.3      | 3              |
| Canada                                       | 1,890    | x   | 4,051     | x   | 6,054     | x     | 13,877    | x     | 0.2       | 3.4      | 4              |
| Other North American countries               | 363      | x   | 768       | x   | 1,092     | x     | 2,997     | x     | 0.1       | 3.9      |                |
| Other South American countries               | 4,768    | x   | 12,220    | x   | 15,193    | x     | 38,302    | 448.3 | 0.7       | 3.1      |                |
| <b>Total America</b>                         | 33,872   | x   | 79,567    | x   | 105,121   | x     | 252,747   | x     | 4.3       | 3.2      |                |
|                                              |          |     |           |     |           |       |           |       |           |          |                |
| Israel                                       | 6,104    | x   | 17,890    | x   | 23,183    | x     | 66,670    | x     | 1.1       | 3.7      | 1              |
| India                                        | 1,501    | x   | 4,110     | x   | 5,967     | 263.0 | 21,336    | 251.3 | 0.4       | 5.2      | 2              |
| Arabic Gulf States                           | 1,232    | x   | 4,201     | x   | 3,810     | 327.6 | 14,367    | 241.7 | 0.2       | 3.4      | 3              |
| China, incl. Hongkong                        | 1,166    | x   | 3,055     | x   | 2,958     | 471.0 | 8,292     | 416.6 | 0.1       | 2.7      | 4              |
| South Korea                                  | 690      | x   | 1,841     | x   | 3,550     | x     | 7,621     | x     | 0.1       | 4.1      | 5              |
| Japan                                        | 450      | x   | 1,218     | x   | 1,307     | 427.0 | 3,459     | 329.2 | 0.1       | 2.8      | 6              |
| Taiwan                                       | 284      | x   | 812       | x   | 756       | 394.1 | 2,220     | 300.7 | 0.0       | 2.7      | 7              |
| Other Asian countries                        | 4,558    | x   | 13,320    | x   | 15,271    | 368.4 | 46,053    | 312.2 | 0.8       | 3.5      |                |
| <b>Total Asia</b>                            | 15,985   | x   | 46,447    | x   | 56,802    | x     | 170,018   | x     | 2.9       | 3.7      |                |
|                                              |          |     |           |     |           |       |           |       |           |          |                |
| Australia                                    | 1,416    | x   | 3,184     | x   | 4,280     | x     | 9,798     | x     | 0.2       | 3.1      | 1              |
| New Zealand, Oceania                         | 331      | x   | 645       | x   | 862       | x     | 1,883     | x     | 0.0       | 2.9      | 2              |
| <b>Total Australia, New Zealand, Oceania</b> | 1,747    | x   | 3,829     | x   | 5,142     | x     | 11,681    | x     | 0.2       | 3.1      |                |
|                                              |          |     |           |     |           |       |           |       |           |          |                |
| South Africa                                 | 744      | x   | 1,308     | x   | 2,317     | x     | 4,426     | 448.5 | 0.1       | 3.4      |                |
| Other African countries                      | 2,034    | x   | 6,510     | x   | 6,673     | 373.9 | 21,891    | 297.3 | 0.4       | 3.4      |                |
|                                              |          |     |           |     |           |       |           |       |           |          |                |
| No information on residence                  | 3,131    | x   | 7,848     | x   | 7,591     | x     | 19,763    | 408.0 | 0.3       | 2.5      |                |

\*Compared to 2021

x: no valid data

\*\*Percentage refers to overnight stays from abroad

January - April 2022

Berlin

**Top-10- Bednights in Berlin  
by country of origin (YTD)**

| Country of origin | total     | %*    |
|-------------------|-----------|-------|
| Germany           | 3,748,397 | 255.2 |
| United Kingdom    | 182,292   | x     |
| Netherlands       | 164,358   | x     |
| USA               | 153,767   | x     |
| Spain             | 138,914   | x     |
| France            | 121,831   | x     |
| Denmark           | 117,669   | x     |
| Italy             | 115,705   | x     |
| Poland            | 107,383   | 209.9 |
| Switzerland       | 91,389    | x     |

**Bednights (percentage)**

| Domestic / International    |       |                      |       |
|-----------------------------|-------|----------------------|-------|
| January - December 2021     |       | January - April 2022 |       |
| Germany                     | 70.9% | Germany              | 63.7% |
| International               | 29.1% | International        | 36.3% |
|                             |       |                      |       |
| Germany / Europe / Overseas |       |                      |       |
| January - December 2021     |       | January - April 2022 |       |
| Germany                     | 70.9% | Germany              | 63.7% |
| Europe (w/o Germany)        | 23.3% | Europe (w/o Germany) | 28.1% |
| Overseas                    | 5.8%  | Overseas             | 8.2%  |

**Statistics of bednights**
**Source Markets and occupancy rate by type of accommodation**

| Type of accommodation             | Total<br>total | %*    | Germany <sup>1</sup><br>total | %*    | International <sup>1</sup><br>total | %*    | Occupancy %<br>beds |           | Occupancy %<br>rooms |           | Available<br>beds rooms |      | Facilities** |
|-----------------------------------|----------------|-------|-------------------------------|-------|-------------------------------------|-------|---------------------|-----------|----------------------|-----------|-------------------------|------|--------------|
|                                   | Jan. - Apr.    |       |                               |       |                                     |       | Apr.                | Jan.-Apr. | Apr.                 | Jan.-Apr. | Apr.                    | Apr. | Apr.         |
| Total accommodations <sup>2</sup> | 5,883,735      | 348.2 | 3,748,397                     | 255.2 | 2,135,338                           | x     | 56.1                | 36.0      | ns                   | ns        | 139,210                 | ns   | 708          |
| Total hotel properties            | 4,909,416      | 395.5 | 3,171,215                     | 280.5 | 1,738,201                           | x     | 56.4                | 35.6      | ns                   | ns        | 117,239                 | ns   | 550          |
| Hotels                            | 2,959,634      | 435.8 | 1,835,991                     | 302.7 | 1,123,643                           | x     | 55.4                | 35.1      | ns                   | ns        | 71,400                  | ns   | 219          |
| Hotels (breakfast only)           | 1,856,231      | 358.1 | 1,271,677                     | 265.9 | 584,554                             | x     | 58.6                | 36.7      | ns                   | ns        | 43,335                  | ns   | 247          |
| Guesthouses                       | 7,466          | 216.1 | 4,565                         | 112.8 | 2,901                               | x     | 41.3                | 24.9      | ns                   | ns        | 243                     | ns   | 10           |
| Boarding houses                   | 86,085         | 178.4 | 58,982                        | 112.7 | 27,103                              | x     | 47.8                | 32.2      | ns                   | ns        | 2,261                   | ns   | 74           |
| Other accommodations              | 974,319        | 202.6 | 577,182                       | 159.9 | 397,137                             | 297.5 | 54.8                | 37.9      | ns                   | ns        | 21,971                  | ns   | 158          |
| Camping sites                     | 11,150         | x     | 9,899                         | x     | 1,251                               | x     | 8.8                 | 3.6       | ns                   | ns        | 3,028                   | ns   | 8            |

<sup>1</sup> Share Germany/International of Total

<sup>2</sup> Occupancy, available rooms and facilities without Camping sites

\* Compared to 2021

\*\* Number of accommodations available in reporting month

ns = not specified

x: no valid data