

January - May 2021

Berlin

| MARKETS                        | ARRIVALS       |              |                |              | BEDNIGHTS      |              |                  |              | SHARE        | DURATION   | RANK<br>Overn. |
|--------------------------------|----------------|--------------|----------------|--------------|----------------|--------------|------------------|--------------|--------------|------------|----------------|
|                                | May            |              | Jan.-May       |              | May            |              | Jan.-May         |              | Jan.-May     | of STAY    |                |
|                                | total          | % *          | total          | % *          | total          | % *          | total            | % *          | %            | days       |                |
| <b>Total</b>                   | <b>143,465</b> | <b>41.9</b>  | <b>541,060</b> | <b>-78.1</b> | <b>417,676</b> | <b>46.5</b>  | <b>1,730,516</b> | <b>-70.5</b> | <b>100.0</b> | <b>3.2</b> |                |
| <b>Germany</b>                 | <b>123,759</b> | <b>34.5</b>  | <b>468,001</b> | <b>-71.3</b> | <b>337,219</b> | <b>37.1</b>  | <b>1,392,607</b> | <b>-60.4</b> | <b>80.5</b>  | <b>3.0</b> |                |
| <b>Total foreign countries</b> | <b>19,706</b>  | <b>118.0</b> | <b>73,059</b>  | <b>-91.3</b> | <b>80,457</b>  | <b>105.7</b> | <b>337,909</b>   | <b>-85.6</b> | <b>19.5</b>  | <b>4.6</b> |                |
| <b>Total Europe**</b>          | <b>16,340</b>  | <b>140.9</b> | <b>59,962</b>  | <b>-90.5</b> | <b>61,999</b>  | <b>134.0</b> | <b>255,875</b>   | <b>-85.3</b> | <b>75.7</b>  | <b>4.3</b> |                |
| <b>Europe</b>                  |                |              |                |              |                |              |                  |              |              |            |                |
| Poland                         | 3,029          | 146.3        | 11,328         | -70.1        | 12,269         | 147.8        | 46,915           | -48.7        | 2.7          | 4.1        | 1              |
| Italy                          | 943            | 376.3        | 3,385          | -94.1        | 4,543          | 377.7        | 18,936           | -89.2        | 1.1          | 5.6        | 2              |
| France                         | 1,080          | 335.5        | 3,816          | -91.3        | 3,915          | 354.7        | 16,805           | -86.2        | 1.0          | 4.4        | 3              |
| United Kingdom                 | 656            | 37.0         | 2,992          | -96.8        | 2,789          | 53.4         | 16,145           | -93.7        | 0.9          | 5.4        | 4              |
| Spain                          | 883            | 114.3        | 3,300          | -94.1        | 3,941          | 231.2        | 15,410           | -90.9        | 0.9          | 4.7        | 5              |
| Austria                        | 1,517          | 58.2         | 4,705          | -81.8        | 3,761          | 38.8         | 13,826           | -77.7        | 0.8          | 2.9        | 6              |
| Netherlands                    | 984            | 79.9         | 3,575          | -92.2        | 3,264          | 124.5        | 11,578           | -90.4        | 0.7          | 3.2        | 7              |
| Romania                        | 546            | 139.5        | 2,056          | -63.7        | 2,357          | 54.8         | 10,266           | -40.3        | 0.6          | 5.0        | 8              |
| Russia                         | 613            | 419.5        | 1,900          | -95.1        | 2,225          | 235.1        | 9,712            | -91.2        | 0.6          | 5.1        | 9              |
| Switzerland                    | 943            | 82.0         | 3,162          | -90.0        | 2,633          | 95.0         | 9,006            | -89.0        | 0.5          | 2.8        | 10             |
| Ukraine                        | 346            | 416.4        | 1,406          | -90.3        | 1,644          | 190.5        | 7,581            | -81.2        | 0.4          | 5.4        | 11             |
| Slovakia                       | 271            | 146.4        | 877            | -61.6        | 2,398          | 103.9        | 7,436            | -8.9         | 0.4          | 8.5        | 12             |
| Czech Republic                 | 593            | 320.6        | 1,975          | -80.9        | 1,716          | 190.8        | 7,152            | -69.5        | 0.4          | 3.6        | 13             |
| Denmark                        | 335            | 126.4        | 1,130          | -95.6        | 1,438          | 228.3        | 6,015            | -91.4        | 0.3          | 5.3        | 14             |
| Bulgaria                       | 163            | 44.2         | 742            | -74.8        | 997            | 74.6         | 5,356            | -41.8        | 0.3          | 7.2        | 15             |
| Turkey                         | 276            | 203.3        | 1,191          | -90.3        | 1,119          | 72.2         | 4,778            | -85.2        | 0.3          | 4.0        | 16             |
| Slovenia                       | 117            | 244.1        | 536            | -71.8        | 935            | x            | 4,571            | -17.8        | 0.3          | 8.5        | 17             |
| Lithuania                      | 235            | 226.4        | 760            | -79.3        | 939            | 201.9        | 3,779            | -61.1        | 0.2          | 5.0        | 18             |
| Belgium                        | 325            | 75.7         | 1,146          | -93.5        | 827            | 46.4         | 3,371            | -92.5        | 0.2          | 2.9        | 19             |
| Croatia                        | 133            | 111.1        | 466            | -78.5        | 508            | -46.0        | 2,920            | -59.3        | 0.2          | 6.3        | 20             |
| Hungary                        | 182            | 171.6        | 729            | -86.7        | 623            | 180.6        | 2,828            | -80.3        | 0.2          | 3.9        | 21             |
| Greece                         | 121            | 202.5        | 813            | -90.7        | 482            | 183.5        | 2,795            | -89.8        | 0.2          | 3.4        | 22             |
| Sweden                         | 207            | 239.3        | 856            | -95.2        | 560            | 263.6        | 2,697            | -94.2        | 0.2          | 3.2        | 23             |
| Portugal                       | 165            | 292.9        | 585            | -92.5        | 637            | 298.1        | 2,013            | -90.9        | 0.1          | 3.4        | 24             |

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| MARKETS                  | ARRIVALS |       |          |       | BEDNIGHTS |       |          |       | SHARE    | DURATION | RANK<br>Overn. |
|--------------------------|----------|-------|----------|-------|-----------|-------|----------|-------|----------|----------|----------------|
|                          | May      |       | Jan.-May |       | May       |       | Jan.-May |       | Jan.-May | of STAY  |                |
|                          | total    | % *   | total    | % *   | total     | % *   | total    | % *   | %        | days     |                |
| Ireland, Republic        | 82       | 20.6  | 360      | -96.7 | 301       | -23.6 | 1,834    | -94.3 | 0.1      | 5.1      | 25             |
| Finland                  | 128      | 109.8 | 500      | -95.9 | 407       | 113.1 | 1,697    | -94.8 | 0.1      | 3.4      | 26             |
| Latvia                   | 108      | 260.0 | 521      | -88.0 | 526       | 52.9  | 1,540    | -86.7 | 0.1      | 3.0      | 27             |
| Norway                   | 59       | 47.5  | 348      | -96.5 | 143       | 104.3 | 1,198    | -95.6 | 0.1      | 3.4      | 28             |
| Estonia                  | 54       | 390.9 | 302      | -89.4 | 198       | 62.3  | 1,061    | -86.2 | 0.1      | 3.5      | 29             |
| Luxembourg               | 69       | 102.9 | 244      | -91.4 | 173       | 44.2  | 699      | -90.1 | 0.0      | 2.9      | 30             |
| Cyprus                   | 58       | x     | 123      | -87.1 | 183       | 422.9 | 425      | -87.2 | 0.0      | 3.5      | 31             |
| Malta                    | 44       | x     | 117      | -87.0 | 74        | x     | 297      | -89.1 | 0.0      | 2.5      | 32             |
| Iceland                  | 20       | x     | 57       | -94.8 | 82        | x     | 248      | -92.6 | 0.0      | 4.4      | 33             |
| Other European countries | 1,055    | 193.1 | 3,959    | -76.2 | 3,392     | 209.5 | 14,985   | -68.9 | 0.9      | 3.8      |                |

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| MARKETS                                      | ARRIVALS |       |          |       | BEDNIGHTS |       |          |       | SHARE    | DURATION | RANK<br>Overn. |
|----------------------------------------------|----------|-------|----------|-------|-----------|-------|----------|-------|----------|----------|----------------|
|                                              | May      |       | Jan.-May |       | May       |       | Jan.-May |       | Jan.-May | of STAY  |                |
|                                              | total    | % *   | total    | % *   | total     | % *   | total    | % *   | %        | days     |                |
| <b>OVERSEAS</b>                              |          |       |          |       |           |       |          |       |          |          |                |
| USA                                          | 844      | 73.0  | 3,162    | -94.5 | 3,583     | 52.1  | 14,736   | -90.9 | 0.9      | 4.7      | 1              |
| Brazil                                       | 53       | 43.2  | 250      | -98.0 | 624       | -5.5  | 3,715    | -91.3 | 0.2      | 14.9     | 2              |
| Canada                                       | 111      | x     | 378      | -93.9 | 822       | x     | 2,585    | -86.0 | 0.1      | 6.8      | 3              |
| Central America, Caribbean                   | 84       | -31.7 | 375      | -93.4 | 306       | -30.0 | 1,949    | -88.6 | 0.1      | 5.2      | 4              |
| Other North American countries               | 18       | x     | 37       | -95.5 | 48        | 166.7 | 282      | -88.2 | 0.0      | 7.6      |                |
| Other South American countries               | 97       | 36.6  | 598      | -95.9 | 1,706     | 297.7 | 8,691    | -80.4 | 0.5      | 14.5     |                |
| <b>Total America</b>                         | 1,207    | 64.7  | 4,800    | -95.1 | 7,089     | 78.9  | 31,958   | -88.9 | 1.8      | 6.7      |                |
|                                              |          |       |          |       |           |       |          |       |          |          |                |
| India                                        | 149      | 473.1 | 752      | -80.0 | 1,701     | 265.8 | 7,774    | -39.3 | 0.4      | 10.3     | 1              |
| Arabic Gulf States                           | 294      | x     | 840      | -84.2 | 1,445     | 336.6 | 5,649    | -71.4 | 0.3      | 6.7      | 2              |
| Israel                                       | 232      | x     | 605      | -96.6 | 915       | x     | 3,326    | -94.8 | 0.2      | 5.5      | 3              |
| China, incl. Hongkong                        | 66       | 53.5  | 443      | -95.9 | 338       | 63.3  | 1,943    | -93.3 | 0.1      | 4.4      | 4              |
| South Korea                                  | 32       | 190.9 | 131      | -97.4 | 414       | 326.8 | 1,006    | -93.7 | 0.1      | 7.7      | 5              |
| Japan                                        | 26       | 100.0 | 155      | -98.0 | 171       | 13.2  | 977      | -94.8 | 0.1      | 6.3      | 6              |
| Taiwan                                       | 14       | x     | 57       | -97.7 | 142       | -23.7 | 696      | -88.8 | 0.0      | 12.2     | 7              |
| Other Asian countries                        | 581      | 112.8 | 2,495    | -84.7 | 2,898     | 43.8  | 14,070   | -71.9 | 0.8      | 5.6      |                |
| <b>Total Asia</b>                            | 1,394    | 224.2 | 5,478    | -92.1 | 8,024     | 122.7 | 35,441   | -83.6 | 2.0      | 6.5      |                |
|                                              |          |       |          |       |           |       |          |       |          |          |                |
| Australia                                    | 75       | 257.1 | 262      | -97.5 | 308       | 227.7 | 1,214    | -96.3 | 0.1      | 4.6      | 1              |
| New Zealand, Oceania                         | 17       | x     | 94       | -94.6 | 102       | 292.3 | 279      | -95.2 | 0.0      | 3.0      | 2              |
| <b>Total Australia, New Zealand, Oceania</b> | 92       | 148.6 | 356      | -97.1 | 410       | 241.7 | 1,493    | -96.1 | 0.1      | 4.2      |                |
|                                              |          |       |          |       |           |       |          |       |          |          |                |
| South Africa                                 | 20       | -23.1 | 99       | -94.8 | 171       | 56.9  | 978      | -82.9 | 0.1      | 9.9      |                |
| Other African countries                      | 351      | 303.4 | 1,415    | -83.6 | 1,914     | -31.1 | 7,424    | -76.7 | 0.4      | 5.2      |                |
|                                              |          |       |          |       |           |       |          |       |          |          |                |
| <b>Total</b>                                 | 302      | -68.0 | 949      | -93.3 | 850       | -58.3 | 4,740    | -85.3 | 0.3      | 5.0      |                |

\*Compared to 2020

\*\*Percentage refers to overnight stays from abroad

January - May 2021

Berlin

**Top-10- Bednights in Berlin  
by country of origin (YTD)**

| Country of origin | total     | %*    |
|-------------------|-----------|-------|
| Germany           | 1,392,607 | -60.4 |
| Poland            | 46,915    | -48.7 |
| Italy             | 18,936    | -89.2 |
| France            | 16,805    | -86.2 |
| United Kingdom    | 16,145    | -93.7 |
| Spain             | 15,410    | -90.9 |
| USA               | 14,736    | -90.9 |
| Austria           | 13,826    | -77.7 |
| Netherlands       | 11,578    | -90.4 |
| Romania           | 10,266    | -40.3 |

**Bednights (percentage)**

| Domestic / International    |       |                      |       |
|-----------------------------|-------|----------------------|-------|
| January - December 2020     |       | January - May 2021   |       |
| Germany                     | 69.7% | Germany              | 80.5% |
| International               | 30.3% | International        | 19.5% |
|                             |       |                      |       |
| Germany / Europe / Overseas |       |                      |       |
| January - December 2020     |       | January - May 2021   |       |
| Germany                     | 69.7% | Germany              | 80.5% |
| Europe (w/o Germany)        | 23.8% | Europe (w/o Germany) | 14.8% |
| Overseas                    | 6.5%  | Overseas             | 4.7%  |

**Statistics of bednights**
**Source Markets and occupancy rate by type of accommodation**

| Type of accommodation             | Total<br>total | %*    | Germany <sup>1</sup><br>total | %*    | International <sup>1</sup><br>total | %*    | Occupancy %<br>beds |          | Occupancy %<br>rooms |          | Available<br>beds rooms |     | Facilities** |
|-----------------------------------|----------------|-------|-------------------------------|-------|-------------------------------------|-------|---------------------|----------|----------------------|----------|-------------------------|-----|--------------|
|                                   | Jan. - May     |       |                               |       |                                     |       | May                 | Jan.-May | May                  | Jan.-May | May                     | May | May          |
| Total accommodations <sup>2</sup> | 1,730,516      | -70.5 | 1,392,607                     | -60.4 | 337,909                             | -85.6 | 12.3                | 10.7     | ns                   | ns       | 109,798                 | ns  | 567          |
| Total hotel properties            | 1,313,487      | -73.2 | 1,103,522                     | -63.3 | 209,965                             | -88.9 | 11.0                | 9.4      | ns                   | ns       | 95,115                  | ns  | 456          |
| Hotels                            | 738,178        | -74.8 | 609,618                       | -65.1 | 128,560                             | -89.2 | 10.7                | 8.9      | ns                   | ns       | 56,288                  | ns  | 165          |
| Hotels (breakfast only)           | 531,462        | -71.2 | 455,122                       | -61.7 | 76,340                              | -88.4 | 11.3                | 9.9      | ns                   | ns       | 36,424                  | ns  | 215          |
| Guesthouses                       | 3,127          | -62.7 | 2,854                         | -44.4 | 273                                 | -91.6 | 12.5                | 11.0     | ns                   | ns       | 198                     | ns  | 8            |
| Boarding houses                   | 40,720         | -63.1 | 35,928                        | -46.2 | 4,792                               | -89.0 | 14.3                | 12.2     | ns                   | ns       | 2,205                   | ns  | 68           |
| Other accommodations              | 417,029        | -57.0 | 289,085                       | -43.3 | 127,944                             | -72.2 | 20.8                | 18.9     | ns                   | ns       | 14,683                  | ns  | 111          |
| Camping sites                     | 1,467          | -83.4 | 1,375                         | -83.6 | 92                                  | -78.9 | 1.0                 | 0.6      | ns                   | ns       | 1,860                   | ns  | 6            |

<sup>1</sup> Share Germany/International of Total

<sup>2</sup> Occupancy, available rooms and facilities without Camping sites

\* Compared to 2020

\*\* Number of accommodations available in reporting month

ns = not specified